I. Multiple choice type (MCQ) Questions: 1 x 6 = 6

  1. Holding area is related to
      (a) Calving box   (b) Calf pen
       (c)Milking Parlour   (d) Bull pen
  2. Animals need to be transported for
      (a) Change of ownership   (b) Treatment
      (c)Breeding   (d) All of these
  3. Which of the following is a breed of Buffalo?
      (a) Murrah   (b) Sahiwal
       (c) Gir   (d) Jersey
  4. Choose the correct example of oral communication.
      (a)Reports   (b) Newspapers
      (c) Face to Face interaction   (d) Notes
  5. Which of the following method is used to receive information from the sender?
      (a)Listening   (b)Speaking
      (c)Telling   (d) Writting
  6. By which action can a sender send his or her messages?
      (a) Listening   (b) Speaking
      (c) Sleeping   (d) Telling

II.. Very Short Answer Type (VSA) Questions: 1 x 8 = 8

   7. What is Dairy animal?
    8. What is Livestock?
    9. Gir cattle breed is found in which state?
   10. What is Parturition?
   11. Write down name of one indigenous Buffalo breed.
   12.What is Herd?
   13. What is FYM?
    14. What is Composting?

III. Short Answer Type (SA) Questions: 2 x 4 = 8

   15. Write about two exotic cattle breed name and place of origin.
   16. Write down the symptoms of illness in animals.
    17. Write down benefits of loose housing system.
    18. Write about types of live stock housing system.

IV.. Long Answer Type (LA) questions:-   4 x 2 = 8

   19. Write down the benefits of Vermicomposting.
   20. Write down the method of transportation of dairy animal.

Class XI: Voc-Agriculture (Animal Husbandry Pract.):Annual Exam : 2022-23: Marks- 70

Distribution of Marks:
1.Practical (Hand on Skill)-   45 Marks
2.Observation-------------------5 Marks
3.Viva ------------------------- -5 Marks
4.Portfolio----------------------5 Marks
5. Project-----------------------5 Marks
6. Attendance-------------------5 Marks

Time : 3 h   Hands on Skill :   Marks 45 :

I. Answer the following   :   15 x 3 = 45

 1. Enlist the name of equipment which is used in dairy farm.
2. Enlist the name of cattle feed.
3. Enlist the name of indeginous and exotic Buffalo breed.

Model Question
Class XI : Voc-Agri (Gardener) : Annual Exam : 2022-23 :Marks 30

I. **Multiple choice type question (MCQ):** 1x6=6

1. Cut flowers are harvested _____.
   (a) with stalk (c) without stalk (b) with whole plant (d) with leaves
2. Asexually propagated plants _____.
   (a) are true-to-type (b) bears late fruit (c) live longer (d) have large canopy
3. An implement used for levelling fields is _____.
   (a) harrow (b) cultivator (c) rotavator (d) plank
4. The soil ideal for horticultural crop production is _____.
   (a) black (b) red (c) alluvial (d) laterite
5. which shortcut key is used to create a new document?
   (a) Ctrl+ c (b) Ctrl + n (c) Ctrl + m (d) Ctrl + d
6. Which shortcut key will you use to start the Spell Checker?
   (a) F5 (b) F1 (c) F7 (d) F9

II. **Very short answer type questions (VSA):** 1x8=8

7. Which tool is used for making bunds and small plots in fields?
8. Name two implements used for tillage?
9. Give one example of Non-verbal communication?
10. What is Grooming?
11. What is Goal setting?
12. What is Manufacturing business?
13. What is Business plan?
14. Full form of NAPCC?

III. **Short answer type questions (SA):** 2x4=8

15. What are Precautions to be taken when using tools and equipment?
16. Name different type of soils in India?
17. Write short note on Soil pH or Soil color?
18. What are the 7 'C's in effective commnunication?

IV. **Long answer type questions (LA):** [Answer any2] 4x2 = 8

19. Classify ornamental plants based on Life –span.
20. Classify ornamental plants based on Market value.
21. What is Nursery ? What are the importance of Nursery ?

Model Question
Class XI : Voc-Agri (Gardener) Pract. : Annual Exam : 2022-23 :Marks 70

Distribution of Marks

1.Practical (Hand on Skill)-   45 Marks
2.Observation-------------------5 Marks
3.Viva ------------------------- -5 Marks
4.Portfolio----------------------5 Marks
5. Project------------------------5 Marks
6. Attendance-------------------5 Marks

Time: 3 Hours   Hand on Skill   Marks 45

I. Identify common flowers and ornamental plants?   15

II. a.What is cutting? What are types of stem cutting?   1+4 = 5
   b. Demonstrate preparation of Hardwood cutting.   10

III. a. What is Layering? What are the types of Layering?   1+4 = 5
   b. Demonstrate simple layering?   10

OR

Identify the implements used for land preparation ?   15

Class XI: Electronics & Hardware (ELHA) : Annual Exam : 2022-23: Marks 30

Time: 1 hour   **Full marks:30**

I.   Multiple Choice type (MCQ) Question: **1 X 6 = 6**

1. The unit of resistor is
    a. Farad.   b. Ohm.   c. Henry   d. None of these.
2. The full-form of CPU is,
    a. Centrally Process Unit   b. Central processing unit c. Central process unit   d. None of these.
3. The full form of GUI is.
    a. Graphical User Interface   b. Graphically using Interface   c. Graphically user Interchange

4. ----------------- & …………………. both are essential parts of every computer's motherboard.
    a. RAM, ROM   b. BIOS , CMOS   c. Memory Slots , PCI
    d. None of the above.

5. Types of ESD tools are
    a. The antistatic wrist strap and the antistatic met.
    b. The antistatic strap and antistatic mat.
    c. The antistatic wrist and antistatic strap.
    d. None of these.

6. Which statement key is used to create new document?
    a. Ctrl + C   b. Ctrl + n   c. Ctrl + m   d. Ctrl + d

II. Very Short Answer (VSA) type Questions: **1 x 8 = 8**

7. What do you mean by IC?
8. What are the types of Operating system?
9. What is time sharing?
10. Write down the full form of D-RAM?
11. What is protecting equipment?
12. Define team work?
13. What is the function of Manage option?
14. Write down the full form of SBA?

III.Short Answer (SA) type Questions: **4 x 2 = 8**

15. Define rectifier. What are the types of rectifier?
16. List the main function of OS.
17. What are the types of Hardware tools?
18. Why is business planning important?

IV.   Long Answer (LA) type Questions: [Answer any 2]   **2 x 4 = 8**
19. Write down short notes on
a. Diode   b. Transistor
20. What do you mean by verbal communication?
21. (a) What is volatile memory ? Give one example.
(b) Differentiate between RAM and ROM.

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Class XI: Electronics & Hardware (ELHA) Pract : Annual Exam : 2022-23: Marks 70

Distribution of Marks: **Full Marks : 70**

1. Practical (Hands-on Skill) ------------------------------------ 45
2. Observation --- 05
3. Project --- 05
4. Oral -- 05
5. Portfolio (Lab Note) --------------------------------------- 05
6. Attendance -- 05

Time : 3 h   **HANDS ON SKILL**   **Marks 45**

1. a.   Describe the steps for installation of Windows Operating System.
       b.   Describe the different types of Operating systems.   (10+5)

2. a.   Write down the steps for installation of a printer.
       b.   Identify various parts of Motherboard in a computer system.   (10+5)
           OR

       a.   Describe the steps for installation of the Scanner on the Computer.
       b.   Identify various input and output devices of a computer system.

3. a.   Write down the steps for installing RAM in the computer.
       b.   Draw a block diagram of "Components of CPU".   (10+5)
           OR
       a.   Identify and list the various internal components of a computer system.
       b.   Draw a block diagram of the "Different types of Memory Unit" of a computer.

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Class XI : Voc- IT-ITeS : Annual Exam : 2022-23 : Marks 30

I. Multiple choice type (MCQ) Questions:-   1x6=6

1 Ram wants to change the spelling of a word across the document. Which of the option he will choose?
   a Copy b. Find & Replace c. Align Left d. paste
2 The red wavy line show that the word is not_____
   a Spelt correctly b Grammatical Mistake c. Both of the above d. None of the above.
3 _____ are essential for rainfall and the protection of our land resources.
   a Climate   b. Environment   c Forests d. None of the above.
4 Discussion are held with all the _____ of the company during requirements gathering.
   a Technical Staff   b. Managers   c Sales Personnel d. stakeholder
5 A CRM is the _____ of the company.
   a Face   b. Voice   c. Support   d. Employee
6 _____ have a duty to work safely under the Health and Safety work Act ,etc.
   a. Employers only   b. Employees only   c . The general public d .All people at work.

II. Very Short Answer type (VSA) Questions:-   1x8=8

7. What is Visual Communication?
8. What are the various kinds of business activities?
9. What problems entrepreneurs face when they want to run the business?
10. Write down the full form of CRM?
11.   Write any one of characteristics of business activity?
12. What are some popular CRM Software?
13. What is hazard?
14. Write down the full form of WHO.

III. Short Answer type (SA) type Questions:-   2x4=8

15. What is Verbal Communication ? write advantages of verbal Communication.
16. What are the benefits of Teamwork?
17. What are the professional skill required for the role of CRM Domestic Voice?
18. What are the skills required for accepting orders?

IV. Long Answer type (LA) Questions:-   4x2=8

19 . Differentiate between Domestic BPO and International BPO.
   20 . Write down some techniques to meet the customer expectation.
21.What are the four main sub-sectors in the IT-BPM industry ?
                    ****

Class XI : Voc- IT-ITeS Pract..Annual Exam : 2022-23: Marks 70

Distribution of Marks:
1.Practical (Hands on Skill)--45 Marks
2.Observation-------------------5 Marks
3.Project -----------------------5 Marks
4.Oral- ------------------------5 Marks
5.Portfolio---------------------5 Marks
6 Attendance------------------5 Marks

Time: 3 Hours　　　　　**Hands on Skill**　　　　　**Marks 45**

1 Write an email to BPO HR for the post of "Customer Support Executive" and attach your resume.　　　　　　　　　　　　　　　**15 Marks**

Or

Send an e-mail to a customer about new services / Offers launched by your Company.

2 You are the Customer service Executive for XYZ company. A customer got poor services / products from you company . Solve this issue**.**　　　　**15 Marks**

Or

You are a Customer service Executive for XYZ company. A customer got a water purifier from your company after two months of using this purifier he is having some issue with the purifier/ the purifier is not functioning properly, Solve the issue through a telephonic conversation.

3. You are an customer Service executive from Fast Bookings Pvt.Ltd . A customer wants to book a Air Ticket in business class from Delhi to Mumbai, discuss the booking process through a telephonic conversation.　　　　**15 Marks**

Class XI : Voc- Retail : Annual Exam : 2022-23 : Marks 30

I. Multiple Choice type Questions (MCQ)   1X6=6

1. The person who pays the price of a commodity is called?
   a) Customer
   b) Consumer
   c) Both A & B
   d) None of the above

2. Which of the following is not included in 4P's of customer service
   a) Politeness
   b) Personalization
   c) Promptness
   d) Particular

3. Offering credit increases
   a) Sales profit
   b) Risk of paying late
   c) Sales volume
   d) Product Acceptance

4. EDI stands for
   a) Electrical data intermate
   b) Electrical data interchange
   c) Electronic data interchange
   d) Electronic data intermate

5. IN AEIOU model "O" stands for
   a) Optimum Conversation
   b) Over the top Conversation
   c) Both A & B
   d) **Offer other options**

6. Shortcut key to bold a selected text is?
   a) **Ctrl+B**
   b) Alt+B
   c) F2+B
   d) Shift+B

II. Very Short answer type Questions (VSA)   1X8=8

7. Define Speciality store with an example?
8. What is credit worthiness?
9. Write two objective of sales promotion?
10. Why personal customer service is required?
11. State the importance of personal hygiene?
12. Mention the steps to save a word file?
13. What is text aligning?
14. What are the steps to managing the time effectively?

III. Short answer type Questions (SA)   2X4=8

15. Write the importance of floor marking in retail stores?
16. Why customer satisfaction is important to survive in competitive business environment?
17. What are the advantages of assertive communication?
18. Why entrepreneurs often do customer surveys?

IV. Long answer type Questions (LA)   [Answer any 2]   4X2=8

19. Describe Various types of potential risk at retail store?
20. What are the benefits of networking skills?
21.What is the use of a Spread Sheet ?

Class XI : Voc- Retail Pract..Annual Exam : 2022-23: Marks 70

Distribution of Marks:

Practical Question (Hands on Skill)   45
Viva Voce   5
Student Portfolio   5
Project Work   5
Direct Observation (CCE)   5
Attendance   5

Time : 3 h   **Hands on Skill**   **Marks 45**

Answer the following :   **10x3 = 30**
1. Divide the classroom into two section and discuss the suitable sales promotion activity for a newly launched mobile phone in the market   10

2. Role play on the given situation.
   A customer enters into a retail store and asks the retailer to sell the goods on credit to him/her. Whether the retailer sell goods on credit to him/her or not   10
3. Prepare a table with 4 column and 3 row in MS word and save it with a file name?   10

Written Test   **8+7= 15**
1. Prepare a questionnaire form to understand the customer feedback?   8

2. Prepare a credit checking guideline for your store to avoid loss in future? 7