



**SYLLABUS - 2024- 2025**  
**CLASS - XI**  
**SUBJECT - VOCATIONAL EDUCATION**  
**SECTOR - RETAIL**

**Total Marks - 30**

**ANNUAL EXAMINATION: 2024-2025**

**BLUE- PRINT OF DISTRIBUTION OF MARKS**

CHAPTERS	MCQ (1 MARK)	VSA (1 MARK)	SA (2 MARKS)	LA (4 MARKS)	TOTAL MARKS
Fundamentals of retailing	1x1	1x1	2x1	-	04
Process of Credit Application	1x1	1x1	-	4x1	06
Mechanism for customers to choose right products	-	1x2	2x1	-	04
Specialist support to customer	1x1	1x2	2x1	-	05
Health & safety management	1x1	-	-	4x1	05
Communication Skills-III	-	1x1	-	-	01
Self management Skills-III	1x1	-	-	-	01
ICT Skills-III	-	1x1	-	-	01
Entrepreneurial Skills-III	-	-	2x1	-	02
Green Skills-III	1x1	-	-	-	01
<b>Total Marks (Question)</b>	<b>1x6 (6)</b>	<b>1x8 (8)</b>	<b>2x4 (4)</b>	<b>4x2 (2)</b>	<b>30 (20)</b>

**PRACTICAL**

Sl. No.	Number of Questions to be answered	Marks per Question	Total Marks	Type of Assessment
1	NA	NA	5	Oral
2	NA	NA	5	Direct Observation
3	NA	NA	5	Portfolio
4	NA	NA	5	Project
5	NA	NA	5	Student Attendance
6	03	15	45	Practical Question (Hands on skill test)
<b>Total</b>	<b>03</b>	<b>NA</b>	<b>70</b>	<b>NA</b>